



KRAMER OIL

EST. 1976

Q4 | 2020

“OUR FAMILY SERVING YOUR FAMILY SINCE 1976”

WHAT'S NEW

What can we do better for you?

At Kramer Oil, we strive to continually improve what we can do better to serve you. In this newsletter, we talk about a few things we have done throughout the past few months to improve the service to our valued customers. I truly believe we should never settle for status quo, and that the reflection of our vision of ‘Our Family Serving Your Family Since 1976’ should shine brightly.

You see, we don't want to be stuck in the past doing things the way we always did them - we constantly want to **do better**. That's why you can count on us to deliver the best possible customer service around at a fair price.

We look forward to serving you this fall and wish all of you the best during this harvest season.

Chad Kramer

ONE-STOP SHOP FUEL+OIL+PROPANE

Running low on propane? Call Kramer Oil for all your propane needs for your grill, RV, equipment, shop or home!

Bulk Delivery: Kramer Oil offers competitive daily pricing on propane delivery. Our licensed drivers are trained in the latest safety standards, so you can rest easy knowing your tank was filled correctly and will operate safely. Plus, customers receive ten cents per gallon on their first propane delivery!

Bottle Service: Stop by our shop in Marysville and one of our licensed technicians will fill your bottle. Plus, you'll get more value for your dollar with a fuller tank than you'll pick up at a big-box store.

We also have tanks and bottles for sale. Contact our office at (785) 562-2466 for pricing and more information.



DID YOU KNOW?

During the colder months, our PowerMax Premium Diesel blend can **withstand temps as low as -25°**. Area ambulances, buses & farmers rely on our diesel every day to get where they need to go. **Let us help keep you going this winter.**



Kramer Oil Core Value: CONTINUOUS IMPROVEMENT

Continuous improvement isn't just a trendy phrase we use in order to check a box within a company mission. To us, it's one of our most important core values, because it directly effects how we serve you each and every day. We are committed to always looking for new ways to improve how we do business and the products/services we offer in order to meet your needs, which can quickly change depending on the season, technology, market, etc.

Below are just a few of the ways we have worked to improve our service to you this summer:

- Updated cardlock technology for better security and faster processing at the pumps.
- Installed new computers at each cardlock for better reliability
- Installed electronic leak detectors at CJ Express in Frankfort, which means no more slow flow on cold mornings.
- Updated software at CJ East & West, allowing us to take chip cards at the pumps, improving security.
- Purchased a new, bigger truck in the Green, Kansas, area in order to better meet our customers needs in that community.
- Hired a new driver, Ryan Haverkamp, to help with transport loads, resulting in more drivers available for delivery.



employee SPOTLIGHT



meet
Deb

ABOUT DEB...

- Lives in Marysville, KS
- Started at Kramer Oil in May 2020
- She's the Accounts Receivable Clerk at Kramer Oil
- Something you might not know about Deb: Clowns and birds creep her out
- Dog or Cat Person: Dog
- Her favorite road trip: Those with family and friends traveling to (her son) Jack's high school games in the Big Red Bus. We had so much fun and made so many memories. Of course, no trip was complete without "Sweet Caroline" playing at least twice.

Supporting Local Businesses

Each quarter we highlight a small business in a community we serve. Go to our Facebook page for a chance to WIN a \$25 gift certificate to that business!

GAME TIME SPORTS BAR

Game Time is a sports bar in Downtown Washington, KS. Known for their great appetizers and delicious burgers, Game Time is a great spot for families, date night and of course to catch the big game on one of their many TVs. Chad Kramer's favorite menu item: KC Strip dinner.

