



KRAMER OIL

EST. 1976

Q2 | 2019

“OUR FAMILY SERVING YOUR FAMILY SINCE 1976”

WHAT'S NEW

What is a core value? They are fundamental beliefs of a person or organization. It's the reason we do what we do. Here are our core values:

- **FAITHFILLED** - We trust in God's will.
- **HONEST** - We do the right thing even when no one is looking.
- **RELIABLE** - We provide consistent, reliable service to our customers who depend on us.
- **INNOVATIVE** - We always look for new ways to meet customer needs.
- **EFFICIENT** - We strive for minimal costs and maximum customer, employee & company benefits.
- **FLEXIBLE** - We go the extra mile with a smile.
- **COMMUNITY FIRST** - We value local relationships.

This month, we are highlighting **Community First**. We are proud to serve customers and support their local interests in each community. Each core value guides us from implementing multi-year strategy decisions to everyday decisions. As always, thank you for your continued business.

Chad Kramer

Kramer Oil Core Value: COMMUNITY FIRST

Kramer Oil has been proudly serving you for 43 years.

During that time, we've been honored to support events & organizations in many of the communities we serve. We know these events are important to you & your family. They are your church picnics, community parades, annual festivals and kids' baseball teams. And because they're important to you, they're important to us.

Below are just a few of the many events we support each year:

- Beattie Milo Fest
- St. Gregory's Open
- Marysville Sport & Recreation Baseball
- Big Blue BBQ
- Washington County Fair
- Linn Picnic
- Barnes' Lighted Horse Parade
- Black Squirrel Night
- Longford Rodeo
- Hanover Days of '49
- St. Michael's Church Picnic
- Sacred Heart Church Picnic
- Clifton Ball Association
- Nemaha County Fair

DID YOU KNOW?

As the weather warms up, we begin using summer additives in our fuel. This is a premium diesel additive that boosts the cetane rating of the diesel. What does this mean for you? This means more efficient fuel use, fewer problems and increased lubrication.



INVESTING IN YOUR COMMUNITY

Kramer Oil is there when you need us!

In 2018, Kramer Oil Company installed new fuel pumps at the Herkimer cardlock location. It was a big financial investment, but we knew it was the right time to make an upgrade. The customers we serve - the farmers, the business owners, the residents of Herkimer, etc. - needed an up-to-date fueling location to serve their needs each and every day.

That's the thing about Kramer Oil: we are here to serve you. It isn't just our 'tagline', it's the way we do business. We are there when you need us, even when it requires a little extra investment on our end. We do the right thing to serve our clients because you are part of the Kramer Oil family!



PROTECTING YOUR DATA

In today's world, cybersecurity has become a big issue. It seems like we hear about security breaches on the news every week. At Kramer Oil, we've upgraded the security at each of our cardlock locations in order to keep your data & info protected. Your safety is our top priority!



employee SPOTLIGHT



ABOUT DYLAN...

- Married to Jessica, a Special Education Teacher at Marysville High School
- They have 1 child, Rowan, who is 1.5 years old
- Graduated from KSU Arborist Training Courses in 2009
- Started at Kramer Oil in 2015
- He's a Delivery Driver & Salesman for Kramer Oil
- Something you might not know about Dylan: He's a State Certified Arborist
- His favorite road trip: Yearly trips to Madison, Wisconsin
- His favorite road trip song: I don't really have a favorite road trip song, but it's definitely NOT Baby Shark. (Doo Doo Doo)